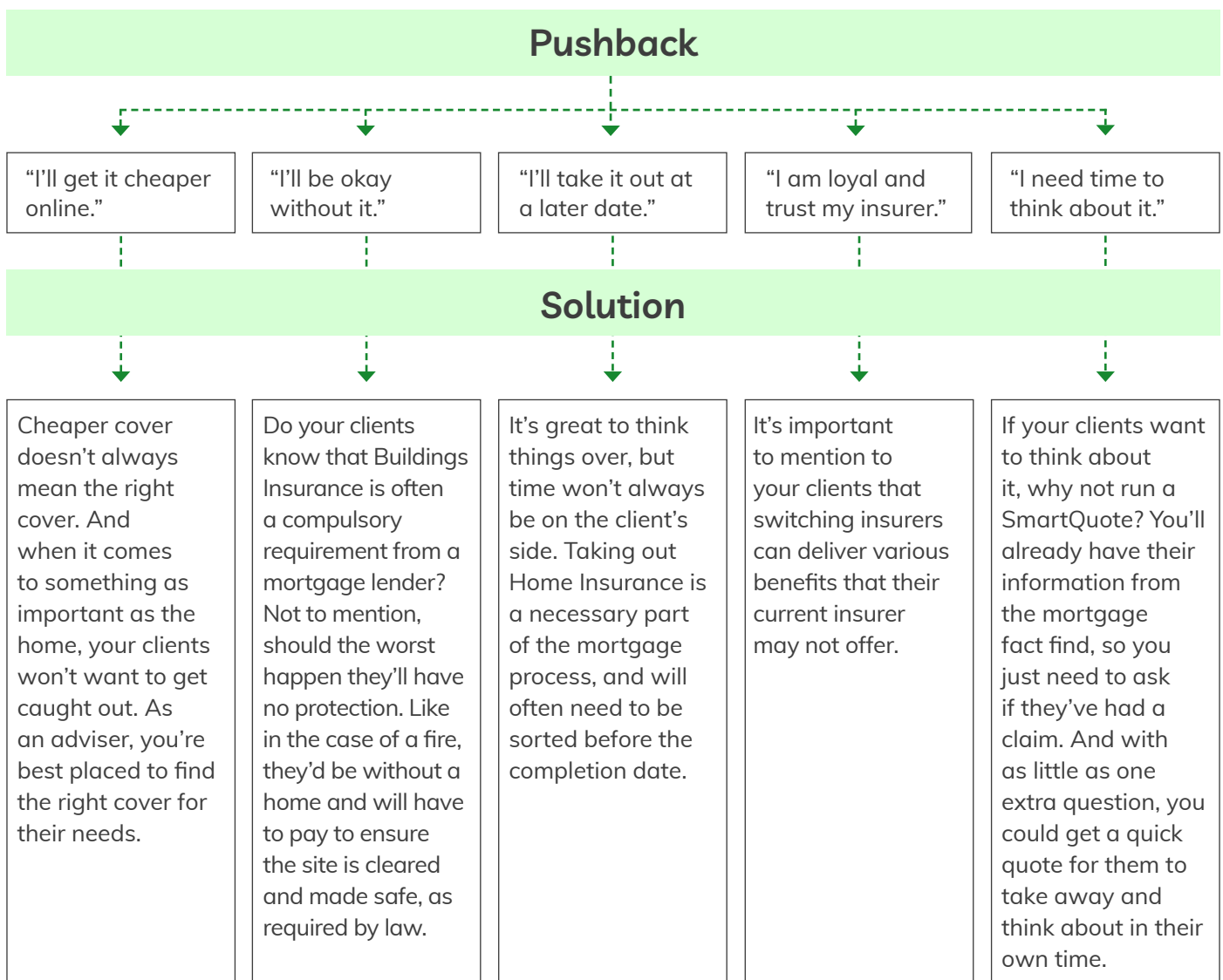


Dealing with client pushbacks

There are some common client pushbacks that we all hear when having the insurance conversation. That's why we wanted to bring together some useful tips and practical advice - so you can reassure your clients and prompt them to consider the right cover options.



For financial advisers only