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SECOND CHARGE MORTGAGES • BRIDGING LOANS • COMMERCIAL FINANCE • DEVELOPMENT FINANCE

# SECOND CHARGE MORTGAGE MARKET IS

Giving customers on long-term fixed rates the ability to borrow without incurring painful ERCs

### THE GROWTH OF SECOND CHARGE MORTGAGES

#### A solution for borrowers on long-term fixed rates

The demand for Second Charge mortgages has risen rapidly in the past year, proving highly popular for customers on long-term fixed rates looking to borrow but reluctant to remortgage as they would likely move on to a more expensive rate and could also receive a large Early Repayment Charge.

#### Helping customers hit by the cost-of-living crisis

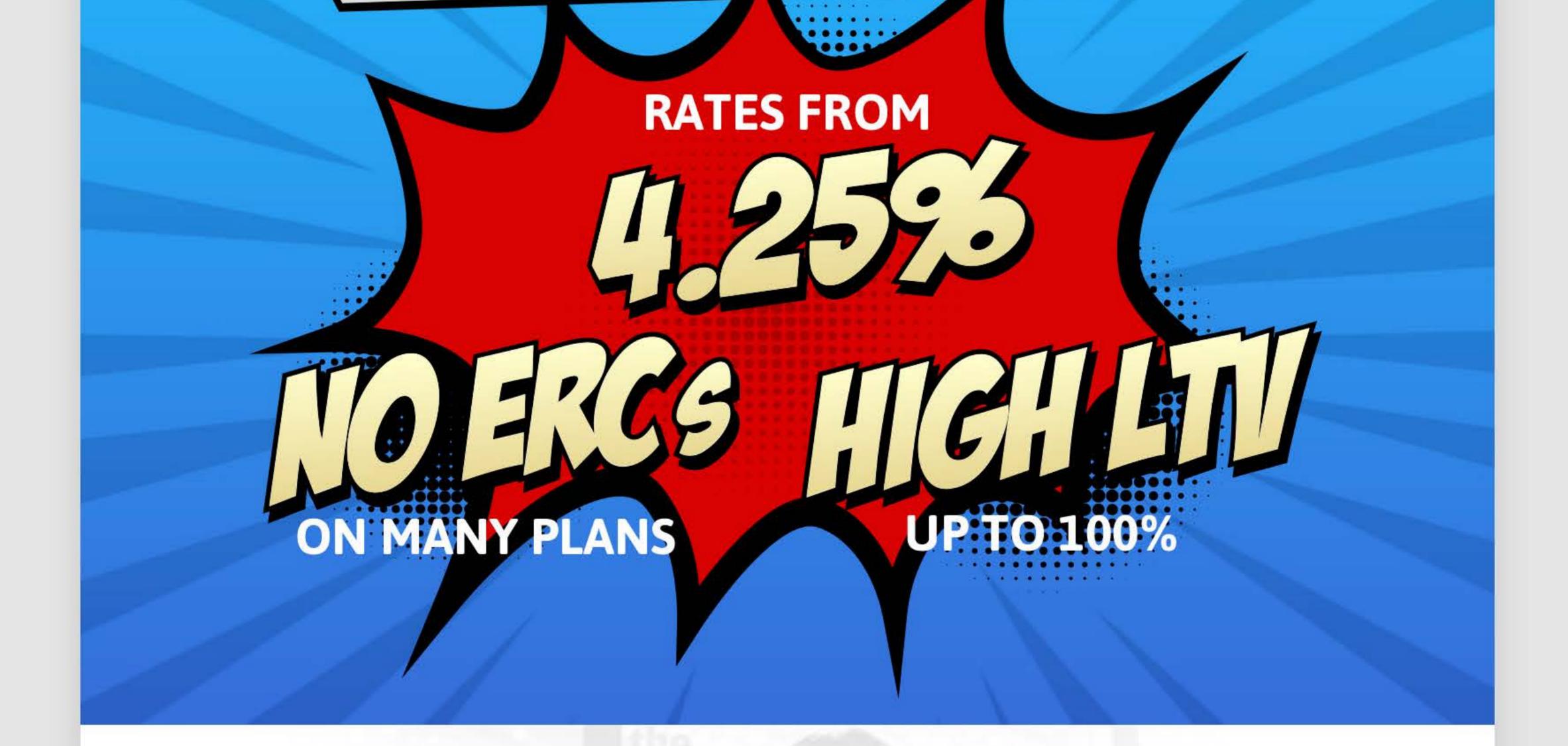
And as household budgets continue to be squeezed, Second Charge mortgages can also be a favourable method for customers consolidating debt into one lower, more manageable monthly repayment.

These are just a couple of examples of how Second Charge mortgages are gaining more customer approval and understanding. If you'd like to find out more or how we can help a specific customer of yours, contact us today.

#### Talk to The Loan Partnership on 01923 250 090 or <u>contact us online</u> and see how we could help you and your customers

Find out more

## SECOND CHARGE MORTGAGE BENEFITS



## **INCREASE YOUR CONVERSIONS...**

Our understanding of each and every customer's needs and the relationships we have with a great range of lenders means we can deliver choice, flexibility and a great portfolio of loan options. It's an attention to detail that helps you achieve the best possible conversions.



A totally committed CeMAP qualified team who go above and beyond to help every customer achieve the finance they are looking for



Impressive lender panel for a more diverse product range so you can be sure all avenues are explored to find the most suitable loan option



Fully compliant - we are authorised and regulated by the Financial Conduct Authority and registered with the Information Commissioner's Office



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VISIT OUR WEBSITE





**REFER A CUSTOMER** 

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